



Partner-Pipeline

Grow your people. Grow your firm.



About Guy Gage III, LPC CPT

Guy Gage is the owner of PartnersCoach, a coaching and consulting firm to CPAs and accounting firms. Holding a license in counseling and a certificate in human performance improvement, he has consulted with and coached accountants for over 20 years, guiding them to increase their effectiveness and career satisfaction. His experience working in an accounting firm for over seven years has given him a first-hand view of the realities of firm life from the inside.

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Guy's program gets to the core motivations of each professional to help them achieve their highest potential. The Partner-Pipeline is the right program for accounting firms.

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organizations. Using his unique educational background in human motivation and performance, he has developed a solution for accounting firms – the Partner-Pipeline. Your future partners are already in your firm. Now is the time to develop them.

The future of your firm depends on your ability to develop capable leaders. It is time to invest in a proven approach to professional development. The Partner-Pipeline program provides the structure, instruction and tools required to develop partner candidates within your firm. Guy Gage III, LPC CPT, has combined over two decades of experience developing leaders within professional

How to Get Started

Is Your Partner Pipeline Empty?

Leading accounting firms are facing a common daunting challenge. As their leadership continues to age, qualified partner candidates are becoming scarce. The next generation of leaders lacks the qualifications of high performing partners. Their partner pipeline is empty.

It's easy to recognize a problem, but more difficult to implement a solution. While our profession understands the growing problem of future leadership, we have often been shortsighted in our solutions. But with a problem as big as securing the future of your firm, nothing less than a strategic, comprehensive plan for professional development will suffice. So what's the solution? How can your firm refill your partner pipeline and secure your future in the process?

Introducing Partner-Pipeline

The Partner-Pipeline is designed to grow a continuous flow of leaders in your firm.

What you'll get

- Equipped candidates for partnership
- Comprehensive career path
- CPE in professional skills
- Effective mentoring program

Process

- Four days of onsite instruction
- Individual Action Plans
- Support by trained internal mentors
- Demonstrated skills application

Partner-Pipeline is a systematic program that develops four frequently overlooked contributions of high performing partners. While most training programs focus on technical competence, the Partner-Pipeline is the first comprehensive program dedicated to developing qualified, well-rounded partner candidates.

